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## Scott Insurance Announces Critical Outcomes Report Analysis Certification (CORA) of Dinamarie Fonzone.

Scott Insurance, a southeast regional independent insurance agency announces that Dinamarie Fonzone, Vice President of the Health Risk Performance Group at Scott Insurance, has received Critical Outcomes Report Analysis Certification (CORA) from the Disease Management Purchasing Consortium (DMPC). In an industry where most benefits professionals miss errors and fallacies in the interpretation of disease management and wellness data, this certification means that Scott clients will not accept overly optimistic, poorly reasoned, or miscalculated ROI projections from health risk management providers.

The majority of organizations or individuals CORA-certified by DMPC are large healthcare systems or consultants to those systems. The certification of an individual at an independent agency reflects the growing recognition of the importance of validating disease management and wellness data, not just for the larger Fortune 500 companies, but in the mid-market where these services are often non-existent. According to Al Lewis, President of DMPC, "Keeping healthcare providers honest about the success they claim in financial savings and wellness programs is vital to the protection of an organization's human capital and financial resources. Using fundamental best practices for evaluation of disease management and wellness data is imperative in providing decision makers with legitimate, valid information when making critical business decisions."

To receive CORA Certification, an applicant must receive the required training from the DMPC and successfully identify 70% of mistakes in disease management analysis on an issue spotter test provided by the DMPC.

### About The Disease Management Purchasing Consortium Inc.

DMPC membership includes most of the largest health plans in the country plus a large number of leading regional plans and provider-owned local plans, as well as two dozen self-insured employers, unions and state Medicaid programs. Measured by dollar volume, DMPC is the largest procurement and care outcomes measurement consulting firm in the country. DMPC founder and president Al Lewis is consistently named "Number 1" in Managed Healthcare Executive's quadrennial listing of the top 25 executives in disease management. He co-authored the only book in print on disease management, *The Next Generation of Disease Management*. The DMPC Critical Outcomes Report Analysis exam has been passed by 200 people. 25 health plans, states and employers have achieved DMPC Savings Measurement Certification, which deems them for a "best in disease management" award from the Health Industries Research Companies in their Disease Management Industry Annual Reports. Al Lewis has written on health reform for Newsweek and is also a regular op-ed contributor to the San Francisco Chronicle and frequent TV and radio commentator.